

ELEVATOR
VENTURES®

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Investor Profile

Corporate Venture Capital by RBI

Q2 2020

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Leveraging the power of
RBI, we are the **leading**
Corporate Venture Capital
growth partner for
Fintechs in CEE

Our vision

What we invest in ...

Our **investment focus** includes, but is not limited to, the following criteria



Industry:
Fintech & related
enabling technologies



Geography:
Central &
Eastern Europe



Team:
Highly motivated
exceptional founders



Target stages:
Late Seed, Series A,
early Series B



Ticket size:
Up to € 3mn



Target stake:
Up to 25%

Advantages of working with us ...

Elevator Ventures **combines the best of the CVC and VC** worlds



The **single LP** of Elevator Ventures is Raiffeisen Bank International AG



Dedicated team with banking, start-up & investment backgrounds



Distribution channels: inside track for well-developed RBI customer relationships



Close cooperation with **Elevator Lab**, the largest Fintech Partnership Program in CEE



More than **30 years of experience** in scaling banking products in CEE



Opportunity to **co-develop** with financial services product teams



Clear governance & fast like traditional VCs



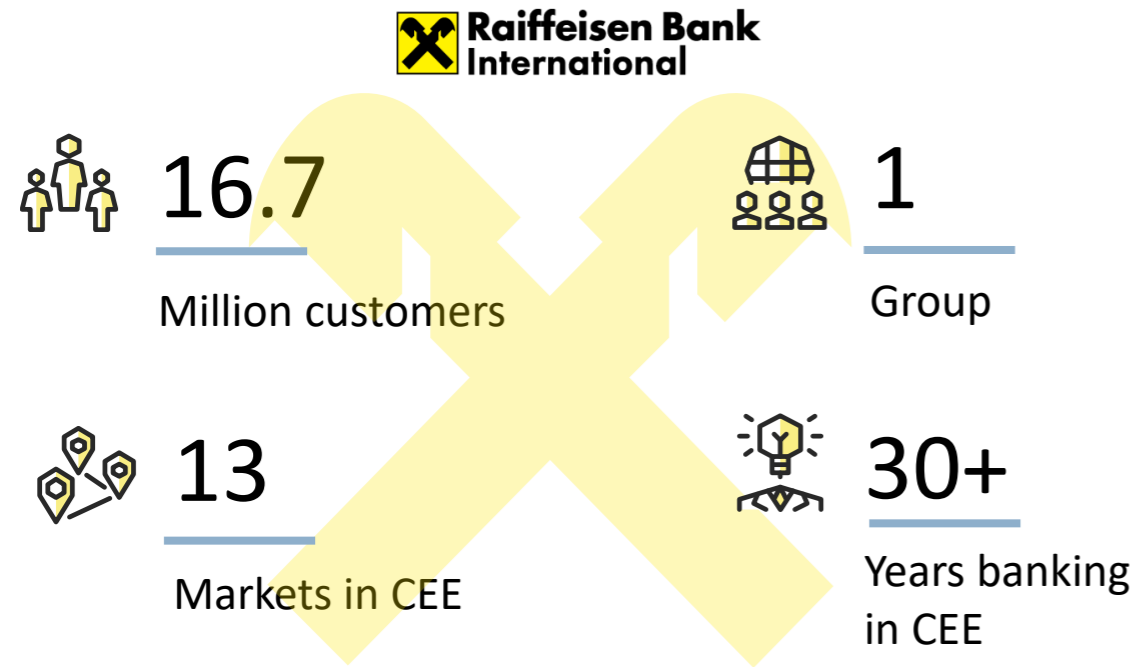
Brand exposure & credibility with potential to have RBI as a signature client



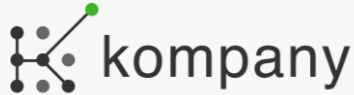
Strong VC & industry partner **network**

EV leverages RBI Group's leading position in CEE

Direct access to **local partner network** in every country of RBI home market



Selected portfolio investments



Global RegTech platform for real-time access to authoritative audit-proof company data

Collaboration with RBI through eKYC, which enables a digitalized Know-Your-Customer process



kompany.at

Alumni of **ELEVATOR**LAB[®]



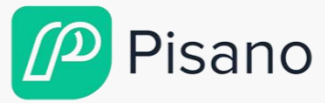
AgTech marketplace connecting farmers, agri inputs suppliers and crop buyers

agro.club



SME financing marketplace platform offering financing products from over 250 financiers

fincompare.de



Customer experience management platform enabling businesses to collect feedback through physical & digital channels

pisano.co

Alumni of **ELEVATOR**LAB[®]



Fund of Funds investment into Fintech Growth Fund Europe (FGFE), dedicated investment vehicle for later stage Fintech investments

speedinvest.com

Join our portfolio!

Our investment team



Maximilian Schausberger

Managing Director



Thomas Muchar

Managing Director



Alexander Groll

Associate



Yuliya Kvetko

Analyst



Krisztian Gyepes

Analyst



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